# **Writing Effective Op-Eds**

Doctors For A Healthy US, LLC & Doctors in Politics
August 9, 2020

#### **Purpose**

- Peoples' opinions are rarely based on facts alone. Friends, family, and trusted figures in the community play a significant role in how most people develop their beliefs.
- The public perceives health professionals as being trustworthy; this makes the perspectives of health professionals crucial in influencing peoples' opinions.
- Op-eds are a great relational organizing tool. Relational organizing describes the harnessing of personal and professional relationships to create dialogue, establish common goals, and initiate community change.

## **General Op-ed Tips**

- Keep the topic applicable and relevant to current news.
- Consider your local community:
  - How can you offer a unique perspective on an issue in your area?
  - How do your experiences (not necessarily professional) relate to current events?
- Once you have a potential topic, brainstorm ideas and write for several minutes without pausing or editing. Take a break and return to it later.
- Make a single point in about 600-750 words.
- Use short sentences and paragraphs.
- Write in the active voice.
- Consider the audience:
  - Keep in mind why the audience cares.
  - Avoid partisanship; acknowledge and respect the "other."
  - Avoid jargon.
  - Keep the op-ed accessible to a broad audience by writing at an 8th grade literacy level.
- 3-4 authors is typically the maximum for an op-ed. *Consider:* How could collaboration expand the scope/expertise of your piece?

### Structure of the Op-Ed

- The **headline** should be catchy, bringing attention to the uniqueness of the piece.
- The **introduction** should hook readers and clearly state the main point.
- In the **body paragraphs**:
  - Incorporate your own expertise and stories (remember, personal information is often more impactful than factual information)
  - Avoid leading the argument with data
  - Limit the overall amount of data used
  - Answer the question, "So what?"
  - Make specific recommendations to address the issue at hand
- In the **conclusion**, summarize your argument and recommendations, and voice a call to action ("Thank you for reading, now here's what you can do!").
- The ultimate goal of an op-ed is to get people to act and create change.

#### Social Math

- Social math makes facts and data more approachable by using stories, comparisons, familiar concepts, or visuals.
- For example, to bring attention to issues surrounding youth incarceration, you could compare the amount of money spent on youth in school with the amount spent on youth in jail.
- Visuals are helpful in quantifying and contextualizing things. For example, by showing how many gun dealers there are in California compared with the number of McDonald's, libraries, and schools, readers are led to a discussion of how resources are being utilized in the state.

#### Where to Pitch

- Local and state level media outlets might be more likely to publish than large, national outlets.
- Local publishing might mean more people who actually know you will read your piece.

- When looking at a media outlet, consider:
  - What is their style?
  - What do they normally publish?
  - Could your piece provide expertise and information that they value and/or need more of?

### **Pitching Etiquette**

- Pitch via a form from the media outlet's website, or directly via email.
- Never send an email with an attachment: copy & paste op-ed.
- **Subject line**: [main issue] + [timeliness]
- Email body:
  - Use the editor's name.
  - Introduce yourself, your role, and your credentials. State the topic, explain your point, and emphasize its newsworthiness.
  - Paste op-ed.
- **Conclude** with your name(s), a reliable contact email, and a reliable (non-office) phone number.
- If you haven't heard back, don't assume they have passed on your piece!
  - If your op-ed is especially timely, follow up with the editor 24 hours after sending.
  - Otherwise, check in with the editor about a week after sending.
- If you are notified that your piece has been rejected, be sure to thank the editor. Do not repeatedly resubmit an unchanged piece.
- Incorporate any feedback, rework the piece, and consider resubmitting when the news cycle returns to your topic.
- Self-publication is a possibility.
- If you get published, share your piece broadly within your own network.

#### **Additional Resources**

- The Op-Ed Project
- Berkeley Media Studies Group
- Duke Communicator Toolkit